

# Judith Lowes Consultant

Fundraising ▪ Voluntary Sector ▪ Training ▪ Interim Management

Based in Stanley, Perthshire

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## Specialisms

Business and Strategic Planning

Income Generation and Fundraising - strategy development, training (open and in-house) and freelance fundraising, fundraising audits and consultancy

Coaching - both to Chief Executives and senior managers responsible for fundraising and to individual fundraisers

Grant making

Social Enterprise Development

Evaluation

Intangible Asset Management

## Work undertaken outside voluntary sector

Mainly social enterprise development.

## Geographical Area Covered

Scotland. Occasionally further afield.

## Work Experience

Initially in brand management then 20 years' voluntary sector experience primarily in fundraising (Save the Children, Action for Children, Capability Scotland, National Galleries of Scotland) and grant making (as a fund giver). Since 2004 I have worked as a freelance consultant advising on business development, income generation, grant making and social enterprise investment.

Clients have included:

Comic Relief

Directory of Social Change

National Trust for Scotland

Foundation Scotland

HIV Scotland

The Lens

Network of international Development Organisations in Scotland

First Port/Scotland UnLtd

Institute of Fundraising

Voluntary Action Fund

The Onaway Trust

Scottish Huntington's Association

Places for People Care & Support Scotland

On a voluntary basis I am was a founding Director of my local development trust and have practical experience of community development, community consultation & engagement and project development. I currently volunteer as a timebroker in my community and am passionate about this asset based approach to community development.

**Board-level positions held: Current: Trustee Justsingin' Previous: Chair, Stanley Development Trust, Vice Chair ELCAP, Trustee ELCAP Trust, Trustee Assist Social Capital, Non Executive Director miEnterprise Lothian CIC, Treasurer JustSingin'.**

## Qualifications

BA Hons French & Russian.

## Other

Full member Institute of Fundraising. Member of SCVO and Scotland Funders' Forum.