

# Andy Cawdell

## Introduction

I have worked in the voluntary and public sector since 1970 – starting with Liverpool Community Transport, then Friends of the Earth, Metropolitan Cab Co-operative, Camden Recycling, Camden Training Centre and the Institute for the Study of Drug Dependence including several deputy and chief executive posts. I have trained in various aspects of psychotherapy. I am now the Director of *Dovetail Management Consultancy* and continue to work only for 'not-for-profit' organisations. Details of clients and assignments can be found at [www.dove-tail.co.uk](http://www.dove-tail.co.uk)

## Specialisms

- ◆ **strategic planning and organisational development** - setting up, developing and changing policies, practice - and setting up and reorganising organisations.
- ◆ **governance** – when undertaking reviews of organisations we always include governance, and this is crucial to our work in helping VCS organisations move forward
- ◆ **fundraising** - especially raising money for capital projects and revenue funds from all sources. My particular strengths are in statutory, EC, trust, and legacy and 'big gift' fundraising which have led to association with raising over £500m of funds in my lifetime.
- ◆ **finance** - finance management issues, including budgeting, costing, teaching and applying full cost recovery and independent examination of accounts
- ◆ **facilities' management** - everything in this area including copier and catering contracts and property strategy in estates valued up to £20m
- ◆ **information and communications technology** - extensive experience in fundraising and finance systems and ICT strategy - my colleagues in *Dovetail Management Consultancy* can cover all the ICT areas I cannot

\*\*Details of clients and work done are on our web site or supplied when asked\*\*

## Geographical area covered

I am prepared to travel anywhere providing I am reimbursed for my expenses outside Greater London. I am London based, and most of my work is in the United Kingdom.

## Publications

I used to edit the finance section (Tax and VAT) of Croners' Management of Voluntary Organisations, Croners' Financial Management for Charities and have written occasional articles including the Croners budget update, on fundraising for schools and VCS ICT purchasing.

## Qualifications

- ◆ Master of Business Administration from London Business School
- ◆ Member of the Institute of Fundraising and Charity Finance Directors Group, accredited with NACVA

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Not-for-profit sector consultancy