

# Alan Lawrie

The Assembly,  
3rd Floor, Virginia House  
5-7 Great Ancoats St  
Manchester, M4 5AD

07545 310586  
<http://alanlawrie.co.uk/>.

## Specialisms

For the past twenty-five years I have worked as an independent consultant with a wide range of organisations on organisational development issues. My main training and consultancy specialisms are:

- *Strategy*. Helping organisations decide on their direction, develop future strategy and agree priorities.
- *Business planning*: Working with managers to produce useful plans that set out the organisation's direction.
- *Commissioning*. Work with organisations to help them be effective in the commissioning arena, to influence the process and produce effective bids.
- *Collaboration*. Consultancy and feasibility studies on collaboration - from alliances through to full mergers.
- *Organisational reviews*. Work on organisational change, structures and governance.

**Geographical area:** Anywhere.

## Publications:

I have had published the following books (by the Directory of Social Change):

- Managing quality of service (1984),
- The complete guide to business and strategic planning (1988). (2004) (2008)
- Creating and managing new projects (1999) (2003)
- Developing your organisation (2001)
- Surviving Contracts (2009) jointly with Jan Mellor.
- Collaborative Working (2013) jointly with Jan Mellor.
-